



# *Real Estate Times*

*with Suzanne Dingley*

---

## **A WELCOME SIGHT**

Home staging has become a popular industry and topic, particularly as it relates to improving the appeal of your listing during challenging times in the real estate market. But what about “staging” your yard?

Sure, any steps that you take to improve your interior's appeal will go a long way towards wooing buyers, but it's the outside of your home that they will see first, and you know that first impressions count! Review some of these helpful tips to make your offering an inviting one.

Go green by seeding and fertilizing your lawn for a lush look. Also, bring your home out from hiding by trimming overgrown branches and shrubbery around the house. Give the impression of easy living by hanging a hammock in the front yard. Seriously, little suggestions like that really sink into a buyer's mind.

Give your flowerbeds and borders more striking visual appeal by applying mulch, and edge the beds and driveway, walkways and sidewalk. Planting annuals such as geraniums and petunias will also add to the impact and brighten up empty areas.

The final step in your outdoor "staging" is to powerwash your home's siding and the sidewalk and patio or deck. When you show pride of ownership and that you care about your home's presentation, it will resonate with buyers looking for value and a home in ready-to-move-in condition.

*For responsible service in all your  
Real Estate needs, call*

**The Suzanne Dingley Team**

**640-4205**

**suzannedingley.com**

*Free consultation*

We never stop moving.™

